



Barbara O’Connell has over a decade of experience in healthcare consulting and analytics. Her training and experience was specifically geared toward analyzing a hospital’s current state and providing actionable recommendations for improving performance. During her experience working for a large healthcare system as an operations consultant she observed and documented processes, conducted time studies, and analyzed data to identify opportunities to eliminate waste in business processes. She also analyzed clinical and financial data to identify opportunities to reduce length of stay and improve financial performance. She was also instrumental in the implementation of severity adjustment and decision support systems for which she provided technical and educational support.

In her financial role, she led her hospital’s budgeting process and cost reduction initiatives and provided financial analyses such as ROI and profit and loss statements. She was also responsible for conducting detailed analyses of the hospital’s service lines and identifying areas to improve clinical and financial performance. Some of Ms. O’Connell’s successful projects include the design and implementation of data bases to collect and report on variances from clinical best practice, referrals to physician advisors and physician profile generation. In all of her roles she worked with physicians and other clinicians to identify root causes and best practices. Her analyses have identified millions of dollars in opportunity.

Ms. O’Connell received a Bachelor of Business Administration from Eastern Michigan University, a Master of Business Administration from the University of Michigan Dearborn and is a member of Michigan Healthcare Executive Group and Associates.